

# AVERYS

WINE MERCHANTS  
EST. 1793



## *Rhône 2014 En Primeur Offer*

*Averys personal selection from the 2014 vintage*

*"The 2014s display clarity, freshness and precision, with good typicity and terroir characteristics that will be much appreciated by Rhône lovers."* Matthew Hemming, Master of Wine

# THE RHÔNE VALLEY

There are some real gems on offer in 2014 but it certainly wasn't a straight-forward vintage; here's a quick overview of the different regions to help you find out more.

## CÔTES DU RHÔNE

Côtes du Rhône reds, whites and rosés come from 171 different communes across the Rhône Valley but mainly in the South. Quality here wasn't homogenous in 2014 but we're really excited by the wines we've selected including long-standing favourite Domaine de la Bastide and Beaucastel's renowned Coudoulet wines.

## CÔTES DU RHÔNE VILLAGES

Côtes du Rhône Villages applies to 95 villages with stricter growing and winemaking legislation than Côtes du Rhône. Of far more interest, however, are the best 18 villages that are allowed to append their name to the term Côtes du Rhône Villages. These include Cairanne, Visan, Puymeras, Séguret, Saint-Gervais, Valréas, Roaix, Sablet, Rochegude, Chusclan, Rousset-les-Vignes, Saint-Pantaléon-les-Vignes, Saint-Maurice-sur-Eygues, Bagnols-sur-Cèze, Laudun, Massif d'Uchaux, Plan de Dieu and Signargues. The best producers in these villages produce some of the best value wines in all of France. See p4 for this year's selection.

## THE SOUTHERN RHÔNE CRUS

**Châteauneuf-du-Pape** is famous for its reds made up of up to 13 different grape varieties. In reality, very few producers use all 13 and many producers rely heavily on Grenache. Reds performed well in 2014 – perhaps less tannic and less alcoholic than normal but none the worse for it. Whites are outstanding.

**Gigondas** wines tend to be concentrated, rich and refined and once again, it's the Perrin family of Beaucastel fame that over-delivered in this vintage.

**Vacqueyras** lies next to Gigondas but the wines can be quite different in style. For a brilliant example, don't miss the immensely silky and elegant Domaine Montirius on p5.

**Vinsobres** is the most northerly cru in the Southern Rhône with some of the highest altitude vineyards.

**Lirac** is the most southernmost cru for red wines in the Rhône with more focus on Syrah than other Southern Rhône crus and a good source of approachable, full-bodied reds.

**Beaumes de Venise** has long been associated with the famous dessert wine, Muscat de Beaumes de Venise but its robust reds deserve equal attention.

**Tavel** is the most southernmost cru and is reserved solely for rosé wines.

**Rasteau** was traditionally known for its Vin Doux Naturels but its reds were elevated to cru status in 2010 owing to their consistent high quality. Grenache dominant, the wines are rich, rounded and full-bodied.

## THE NORTHERN RHÔNE CRUS

**Condrieu and Château Grillet** are both home to just one grape variety – Viognier. The whites of the Northern Rhône performed well in 2014 owing to the cool temperatures giving wines with brisk, fresh acidities. We've therefore significantly



expanded our range of Condrieus this year – see p6 and 8.

**Côte-Rôtie** is the most northerly cru in the Rhône Valley and renowned for its extremely steep hillside vineyards. This prestigious cru is made from Syrah blended with just a small proportion of Viognier to add aromatic complexity. This is probably the appellation that suffered most this year with the Asian fruit fly that was an issue across Europe – *Drosophila Suzukii*. Fortunately, it tended to be producer and vineyard specific so there are still great wines but yields are low and we've had to select carefully.

**Hermitage** is a single hill with an iconic reputation. Reds are made from Syrah (with up to 15% Marsanne and Roussanne allowed), while the whites are made from Marsanne and Roussanne. Look out for new wines from Yann Chave and Ferraton Père & Fils – see p6 and 8.

**Crozes-Hermitage** surrounds the famous hill of Hermitage and is the largest cru in the Northern Rhône. The wines can vary considerably in style but when good are a softer, fruitier and more forward version of Hermitage itself – see p6 and 8.

**Saint-Joseph** is a predominantly red wine cru (Syrah) but also makes attractive whites (Marsanne and Roussanne) and is arguably the best value appellation in the Northern Rhône. The wines from this appellation are on brilliant form this year – see p7.

**Cornas** is the first red to be harvested in the Northern Rhône. At their best, they have the power and intensity of Hermitage, if not the finesse – see p8.

**Saint-Péray** is made from two grape varieties – Marsanne and Roussanne. Over a third of production is sparkling wine, with the rest producing aromatic, dry whites.

## MATTHEW HEMMING'S RECOMMENDATION

Michel Ogier used to sell his grapes to Chapoutier and Guigal and only began bottling his own wines in 1980. Since then, he has passed on the reins to his son Stéphane who has established himself as one of the finest producers in Côte Rôtie. His wines are expressive, succulent and elegant and we loved this Vins de Pays duo which actually originate from vineyards just south of Côte Rôtie.

Matthew Hemming, Master of Wine.



### M & S Ogier d'Ampuis Viognier de Rosine

Viognier de Rosine comes from a vineyard on the border with Côte Rôtie and just north of Condrieu. *The Wine Advocate* described a previous vintage as 'a dead ringer for fine Condrieu' and it certainly makes a great value alternative.

The high altitude of the vineyards gives lovely freshness to the plump peachy fruit of Viognier and there's a bright, mineral edge that runs throughout. It finishes with impressive freshness, drive and length.

Code: C2494114    12 Bottles    **£130**



### M & S Ogier d'Ampuis La Rosine Syrah

Like the Viognier, La Rosine Syrah comes from vineyards just south of Côte Rôtie grown on classic Northern Rhône granite. Made from 100% Syrah and aged for 12 months in barrel, it echoes the style of Ogier's famous Côte Rôtie.

More approachable than the Côte Rôtie with delicate floral aromatics and a juicy, supple palate. Typical meaty Northern Rhône Syrah characters and spicy, peppery notes add a savoury dimension. Outstanding.

Code: C2494314    12 Bottles    **£130**

## CÔTES DU RHÔNE

There's something for everyone in our selection of 2014 Côtes du Rhône. Traditionalists will appreciate long-standing favourite *Domaine de la Bastide*, while those who prefer a plumper, fleshier style will enjoy *Cuvée du Vatican*. Last but not least, you have *Beaucastel's* wines which may be labelled Côtes du Rhône but come from a plot just across the road from their famous *Châteauneuf-du-Pape* vineyards.



### Domaine de la Bastide Cotes du Rhone

Code: C2490714    12 Bottles    **£45**

Fragrant, under-stated and supple, this is juicy and lifted with lots of ripe Grenache fruit on the nose and vivid red fruit characters on the palate. Exactly what you'd hope for in a good Côtes du Rhône.



### Cuvée du Vatican Réserve de l'Abbé Côtes du Rhône

Code: C2266014    12 Bottles    **£45**

Jean-Marc Diffonty is the 4th generation at this renowned domaine in Châteauneuf-du-Pape. Plush, ripe berry fruit comes to the fore with just a hint of peppery spice.



### Château de Beaucastel Coudoulet de Beaucastel Blanc

Code: C1039114    12 Bottles    **POA**

A rich, aromatic blend of Viognier, Marsanne and Bourboulenc from a three hectare vineyard on the opposite side of the road to Beaucastel's famous Châteauneuf-du-Pape vineyards.



### Château de Beaucastel Coudoulet de Beaucastel Rouge

Code: C1035814    12 Bottles    **POA**

Like the white, this is produced from vines on the fringes of Châteauneuf-du-Pape and on similar soils to the Grand Vin. Very sleek and vibrant with bright aromatics and rich red fruits.

## CÔTES DU RHÔNE VILLAGES

All the wines below are from one of the 18 villages allowed to append their name to 'Côtes-du-Rhône Villages'. The best villages can get promoted to cru status which perhaps explains why these wines are among France's best value, as they are always striving to reach the next level.

**Domaine de la Bastide Côtes du Rhône Villages Visan**Code: C0946014 12 Bottles **£55**

Vincent Boyer's Visan is a serious, dense and spicy wine with lovely scent and freshness to balance the weight. Tannins are substantial but crisp. The vineyards have been certified organic since the 2012 vintage.

**Domaine Roche-Audran Côtes du Rhône Villages Visan**Code: C2494614 12 Bottles **£65**

Vincent Rochette farms his vineyards biodynamically and ages the wines in ex-Lafite barrels. Attention to detail and quality here is excellent. Silky and fine with lovely purity and texture on the palate.

**Domaine Martin Cairanne**Code: C2088014 12 Bottles **£65**

This estate is new to us this year but the Martin family have been making wines in the Rhône for more than a century. We're very excited about both the quality and value here – expect delicious, classically-styled Rhône reds.

**Domaine Martin Plan de Dieu Vieilles Vignes**Code: C1858014 12 Bottles **£55**

A full-flavoured, velvety red from brothers David and Eric Martin, great grandsons of the founder. Open and floral with rich, plummy fruit, old vine minerality and impressive weight. Very long.

**Michel & Stéphane Ogier d'Ampuis Le Temps Est Venu Côtes du Rhône**Code: C2494214 12 Bottles **£75**

From a plot of vines in Plan de Dieu, this has Ogier's hallmark elegance. Smoky and slightly herbal aromas with good clarity and brightness of fruit on the palate and a sweet blackberry finish.

## DOMAINE DE MOURCHON

*"One of the reference point estates in the southern Côtes du Rhône"*

Robert Parker

Domaine de Mourchon is one of our favourite Rhône estates that once-upon-a-time was a well-kept secret among Aoverys customers but these days is also a favourite with the likes of Jancis Robinson and Robert Parker!



The family behind Domaine de Mourchon with winemaker Sebastian Magnouac (centre)

**Domaine de Mourchon Séguret Tradition Côtes du Rhône Villages**Code: C1030114 12 Bottles **£85**

Domaine de Mourchon is a long-term favourite with Aoverys customers and the McKinlay family never fail to deliver on quality. Lovely purity and vivacity with bright, crunchy fruit.

**Domaine de Mourchon Séguret Côtes du Rhône Villages Grand Réserve**Code: C0938114 12 Bottles **£130**

A blend of 65% Grenache and 35% Syrah from old vines and partially aged in barrel. Spicy and fragrant with lots of volume, power and weight. Still very tight but lots of potential.

## THE SOUTHERN RHÔNE CRUS

There are eight crus in the Southern Rhône, the most famous of which is Châteauneuf-du-Pape. The wines on this page highlight the diversity of the different Southern Rhône terroirs.



### Domaine Martin Rasteau Vieilles Vignes

Code: C1943214 12 Bottles **£65**

Such has been the quality of wines in Rasteau that the area was promoted to its own cru in 2010. Concentrated, savoury and mineral, with great intensity and focus on the palate.



### Domaine Montirius Vacqueyras

Code: C2494014 12 Bottles **£85**

Made from old vines and farmed biodynamically, this is a very pure, silky and fine-boned Grenache with garrigue hints and an elegant, floral finish. Almost Burgundian in style.



### Famille Perrin Domaine du Clos des Tourelles Gigondas

Code: B2490014 6 Bottles **POA**

This comes from a property just outside the village of Gigondas and enclosed by a stone wall (hence the name Clos). Beautiful old vine Grenache with a piercing yet elegant bouquet and supple, silky palate.

## CHÂTEAUNEUF-DU-PAPE

We're excited to offer a new Châteauneuf-du-Pape to our list this year from the Diffonty family of Château Sixtine – Cuvée du Vatican offers superb value and will be approachable earlier than the wines offered from Beaucastel and Clos des Papes. These latter two estates continue to represent the very best of Châteauneuf-du-Pape.



### Clos des Papes Châteauneuf du Pape Blanc

Code: B1049314 6 Bottles **POA**

Paul Avril continues to set the bar for Châteauneuf-du-Pape – both red and white. No oak or malolactic fermentation just brilliant freshness and tension. Beautiful aromatics – very bright and fresh with fleshy, ripe fruit and citrus cut.



### Château de Beaucastel Châteauneuf-du-Pape Blanc

Code: B0950214 6 Bottles **POA**

Beaucastel's whites are amongst the finest expressions of Roussanne in the world. Blended from 80% Roussanne and 20% Grenache, this has wonderful richness and depth yet is also very fresh, pure and focused.



### Cuvée du Vatican Châteauneuf-du-Pape

Code: C2139614 12 Bottles **POA**

This is one of Châteauneuf du Pape's ancient estates with a history stretching back to 1673. Extraordinary ripeness and concentration, not to mention great value for this illustrious appellation.



### Château de Beaucastel Châteauneuf du Pape Rouge

Code: B1043614 6 Bottles **POA**

Another fantastic wine from the most famous estate in Châteauneuf. Mineral and compact with complex layers of fruit and spice, floral hints and a touch of liquorice on the finish.



### Clos des Papes Châteauneuf du Pape

Code: B0946814 6 Bottles **POA**

Extremely low yields and ageing in old foudres (Avril eschews new oak) contribute to the intensity and finesse of this top Châteauneuf. Silky and perfumed with fresh, vibrant red fruit, sandalwood, spice and a mineral finish.

## THE NORTHERN RHÔNE CRUS

The whites from the Northern Rhône are outstanding in 2014 and as a result, we've got a wider selection than normal, including a number of exciting new wines. There are also some newcomers in the reds with small parcels from Yann Chave and Stéphane Ogier.

**Yves Gangloff Condrieu**Code: B2493914 6 Bottles **POA**

Yves and Mathilde Gangloff used to sell their grapes to Guigal until they began bottling their wines in 1987. Their Condrieu is deliciously opulent, creamy, richly-textured and well balanced.

**Michel & Stéphane Ogier Condrieu**Code: B2494514 6 Bottles **POA**

"Ogier's wines just keep getting better and better, so if you haven't yet jumped on the Ogier bandwagon, it's time to do so." Robert Parker. A classic Condrieu with beautiful aromatics and minerality.

**Domaine du Tunnel Condrieu**Code: B2494714 6 Bottles **£145**

We're delighted to add this exciting domaine to our list which is situated in the village of Saint-Péray. Stéphane Robert is a rising star in the northern Rhône and we loved his fresh, nervy Condrieu.

**Chapoutier Chante-Alouette Hermitage Blanc**Code: B1637214 6 Bottles **£195**

A complex bouquet of almonds, blossom and honey with ripe yellow stone fruit on the palate. Rich and creamy, yet pure and focused with lots of volume and a long, soaring finish.

**Yann Chave Le Rouvre Crozes Hermitage**Code: C2490114 12 Bottles **£150**

Yann has just four acres in Hermitage and 37 acres in Crozes Hermitage – Le Rouvre is his top cuvée from Crozes. Initially reserved, this opened up beautifully showing plump, fleshy ripe fruit with old vine intensity and minerality

**Yann Chave Hermitage**Code: B2490614 6 Bottles **£200**

Yann only makes a small amount of Hermitage but it's worth getting your hands on a case. Rich and tannic yet with a lovely aromatic quality and purity of fruit with hints of violets, black pepper and toasted spice.

**Domaine Rostaing Ampodium Côte-Rôtie**Code: B2370614 6 Bottles **POA**

Rene Rostaing is one of the greatest producers in Côte Rôtie and owns some of the appellation's best vineyards. With wild berry fruit and rustic notes, this is a big and spicy Côte Rôtie. Volumes are very low again this year – early ordering essential.

**Michel & Stéphane Ogier d'Ampuis Côte-Rôtie**Code: B1533514 6 Bottles **£195**

This brilliant cuvée is sourced from several lieu-dit (named vineyards) which we head the pleasure of tasting separately in the summer. Muscular and rich, it combines dark-toned fruit with pepper, spice and lifted Viognier top notes.

## SAINT-JOSEPH

OUR STAR APPELLATION  
OF THE VINTAGE

Often seen as a junior appellation to the senior pair of Hermitage and Côte Rôtie, I'm starting to believe that something special is happening in Saint-Joseph. The wines are more perfumed, refined and delicate than ever and even the legendary Jean-Louis Chave produces a Saint-Joseph these days! Those looking for scented, silky Syrah and elegant, aromatic whites will find lots to admire in contemporary Saint-Joseph and the 2014s below are a great starting point.

Matthew Hemming MW



Michel Chapoutier



### Chapoutier Deschants Saint-Joseph Blanc

Code: C1819614 12 Bottles **£150**

100% Marsanne hand-harvested from granite vineyards on the right bank of the Rhône. Rich and full with snappy, fresh yellow stone fruit and a distinct salinity and minerality on the back palate.



### Ferraton Père et Fils La Source Saint-Joseph Blanc

Code: C2490814 12 Bottles **£125**

An expressive perfume of honey, yellow stone fruit and blossom leads into a creamy, rich palate. There's lots of energy and snap with a hint of gunflint minerality characteristic of its granite origins.



### Ferraton Père et Fils Lieu Dit Saint-Joseph

Code: C2491814 12 Bottles **£200**

This comes from the southern part of the appellation, from the vineyard that the region is named after. A ripe, juicy profile with impressive generosity, spice and scent.



### Ferraton Père et Fils Paradis Saint-Joseph

Code: C2491714 12 Bottles **£185**

The Paradis vineyard is in Mauves at the southern end of Saint-Joseph. Both Saint-Josephs from Ferraton were extremely strong but this one is the more mineral and savoury in style. Very slender and sculpted with a smoky minerality running throughout.



### M & S Ogier d'Ampuis Saint-Joseph

Code: C2494414 12 Bottles **POA**

"One of France's most brilliant, artisanal wineries" Robert Parker. A very elegant Saint-Joseph with complex flavours – sweet, savoury, saline and umami – and a gentle tannic grip on the finish.



### Domaine du Tunnel Saint-Joseph

Code: B2494814 6 Bottles **£115**

"Proprietor Stephane Robert is knocking it out of the park from his tiny cellar" erobertparker.com. A serious Saint-Joseph from vines up to 120 years old at the southern end of the appellation. Concentrated yet elegant.

## OUR TOP RECOMMENDATION – FERRATON PÈRE ET FILS

*"Falling under the Chapoutier umbrella, the quality at this tiny estate continues to soar." erobertparker.com*

Ferraton Père et Fils was founded in 1946 by Jean Orèns Ferraton. 4th generation Samuel Ferraton gave a new impulse to the house by forming a partnership with Michel Chapoutier in 1998. This synergy brought new knowledge, especially around bio-dynamic vine-growing practices and stringent quality control.



### Ferraton Père et Fils La Source Saint-Joseph Blanc

Code: C2490814 12 Bottles **£125**

An expressive perfume of honey, yellow stone fruit and blossom leads into a creamy, rich palate with lots of energy and snap, and a hint of gunflint minerality characteristic of its granite origins.



### Ferraton Père et Fils Les Mandouls Condrieu

Code: B2493714 6 Bottles **£105**

We really enjoyed this Condrieu which is at the elegant end of the spectrum and very light on its feet. A lovely open, fresh, apricot perfume with good citric cut and a fresh, balanced finish.



### Ferraton Père et Fils Le Reverdy Ermitage Blanc

Code: B2493814 6 Bottles **£195**

A blend of 50% Marsanne and 50% Roussanne aged in barrel. A brilliant mid-golden colour. Crisp, layered and complex with citrus fruits and a mineral drive. Very long, rich finish.



### Ferraton Père et Fils Picheres Crozes-Hermitage

Code: C2490914 12 Bottles **£110**

This impressive single vineyard Crozes comes from the east of the appellation and offers lots of pure, bright fruit with hints of pepper. Lovely and fragrant with good density of fruit on the palate.



### Ferraton Père et Fils Le Grand Courtil Crozes-Hermitage

Code: C2491514 12 Bottles **£150**

More serious in style, this is still very tight and restrained on the nose. However, there's lots of energy on the palate with ripe raspberry fruit and good mid-palate length which drives to a spicy finish.



### Ferraton Père et Fils Lieu Dit Patou Cornas

Code: B2491614 6 Bottles **£115**

From a tiny lieu-dit in the southern part of Cornas, this is big and peppery whilst still being fresh and focused. Intense dark fruit on the palate with a rich, mineral texture.



### Ferraton Père et Fils Les Dionnières Ermitage

Code: B2491914 6 Bottles **£195**

From a specific, old, clone of Syrah called Sereine, this is benchmark Hermitage. Tight, polished and floral with balanced oak and sweet scent alongside the fruit. Lots of very fine tannin with a delicate, long finish.



### Ferraton Père et Fils Le Méal Ermitage

Code: B2493614 6 Bottles **£215**

Le Méal is Ferraton's top wine with perhaps more up-front, rich blackberry fruit than Les Dionnières. Powerful and dense with fine tannin and a very long finish.

## OTHER THINGS YOU NEED TO KNOW...

### IT IS EASY TO ORDER

- Call 03330 148 208 quoting 3305001
- Order online at [www.averys.com/rhone2014](http://www.averys.com/rhone2014)
- Send your completed order form to us at **Averys Wine Merchants, 7100 Hurricane Road, Gloucester Business Park, Brockworth, Gloucester, GL3 4AQ**

#### BUYING EN PRIMEUR

Prices are per case in bond and exclude duty, VAT and UK delivery which will be payable just prior to delivery. The wines in this offer will be ready for delivery Autumn 2016.

#### IF YOU WOULD LIKE MORE INFORMATION

If you would like to find out more about the 2014 vintage, buying en primeur or any of the wines included in this offer, please call the fine wine team on 01173 008 305.

Reserve yours today **03330 148 208** or [www.averys.com/rhone2014](http://www.averys.com/rhone2014)

Please see the enclosed letter for full terms and conditions of Rhône 2014 En Primeur